



J.K. SHAH[®]
TEST SERIES

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SUGGESTED SOLUTION

FINAL NOV' 2019 EXAM

SUBJECT- SFM

Test Code - FNJ 7023

BRANCH - () (Date :)

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Reward to Volatility (Treynor Ratio)

Mutual Fund	R_p	R_f	$R_p - R_f$	β_p	Reward to Volatility	Ranking
A	15	6	9	1.25	7.2	2
B	18	6	12	0.75	16	1
C	14	6	8	1.40	5.71	5
D	12	6	6	0.98	6.12	4
E	16	6	10	1.50	6.67	3

(C)

An individual is said to be boot strapping when he or she attempts to found and build a company from personal finances or from the operating revenues of the new company.

A common mistake made by most founders is that they make unnecessary expenses towards marketing, offices and equipment they cannot really afford. So, it is true that more money at the inception of a business leads to complacency and wasteful expenditure. On the other hand, investment by startups from their own savings leads to cautious approach. It curbs wasteful expenditures and enable the promoter to be on their toes all the time.

Methods: Here are some of the methods in which a startup firm can bootstrap:

- (i) **Trade Credit:** When a person is starting his business, suppliers are reluctant to give trade credit. They will insist on payment of their goods supplied either by cash or by credit card. However, a way out in this situation is to prepare a well- crafted financial plan. The next step is to pay a visit to the supplier's office. If the business organization is small, the owner can be directly contacted. On the other hand, if it is a big firm, the Chief Financial Officer can be contacted and convinced about the financial plan.
- (ii) **Factoring:** This is a financing method where accounts receivable of a business organization is sold to a commercial finance company to raise capital. The factor then got hold of the accounts receivable of a business organization and assumes the task of collecting the receivables as well as doing what would Rs.ve been the paperwork. Factoring can be performed on a non-notification basis. It means customers may not be told that their accounts have been sold.
- (iii) **Leasing:** Another popular method of bootstrapping is to take the equipment on lease rather than purchasing it. It will reduce the capital cost and also help lessee (person who take the asset on lease) to claim tax exemption. So, it is better to a take a photocopy machine, an automobile or a van on lease to avoid paying out lump sum money which is not at all feasible for a startup organization.

Answer 2:**(A)**

Market price per share (MPS) = EPS X P/E ratio or P/E ratio = MPS/EPS

(i) Calculation of EPS, P/E ratio, ROE and BVPS of BA Ltd. and DA Ltd.

		BA Ltd.	DA Ltd.
Earnings After Tax	(EAT)	Rs. 2,10,000	Rs. 99,000
No. of Shares	(N)	100000	80000
EPS	(EAT/N)	Rs. 2.10	Rs. 1.2375
Market price per share	(MPS)	40	15
P/E Ratio	(MPS/EPS)	19.05	12.12
Equity Funds	(EF)	Rs. 12,00,000	Rs. 8,00,000
BVPS	(EF/N)	12	10
ROE	(EAT/EF) × 100	17.50%	12.37%

(ii) Calculation of growth rates in EPS for BA Ltd. and DA Ltd.

Retention Ratio	(1-D/P ratio)	0.6	0.4
Growth Rate	(ROE × Retention Ratio)	10.50 %	4.95%

(iii) Evaluation of justifiable equity shares exchange ratio

$$\text{Market price based} = \text{MPS}_{\text{DA}}/\text{MPS}_{\text{BA}} = \text{Rs.15 / Rs.40} = 0.375:1(\text{lower limit})$$

Since, BA Ltd. has a higher EPS, ROE, P/E ratio and even higher EPS growth expectations, the negotiable terms would be expected to be closer to the lower limit, based on the existing share prices.

(iv) Calculation of post-merger EPS and its effects

Particulars			BA Ltd.	DA Ltd.	Combined
EAT	(Rs.)	(i)	2,10,000	99,000	3,09,000
Share outstanding		(ii)	100000	80000	132000*
EPS	(Rs.)	(i) / (ii)	2.1	1.2375	2.341
EPS Accretion (Dilution)	(Re.)		0.241	(0.301**)	

* Shares outstanding (combined) = 100000 shares + (.40 × 80000) = 132000 shares

** EPS claim per old share = Rs.2.34 × 0.4 = Rs. 0.936

EPS dilution = Rs.1.2375 – Rs. 0.936 = Rs. 0.3015

(B)**(i) Cancellation Rate:**

The forward sale contract shall be cancelled at Spot TT Purchase for \$ prevailing on the date of cancellation as follows:

\$/ Rs. Market Buying Rate	Rs. 63.6800
Less: Exchange Margin @ 0.10%	Rs. 0.0636
	Rs. 63.6163

Rounded off to Rs. 63.6175

(ii) Amount payable on \$ 2,00,000

Bank sells \$2,00,000 @ Rs. 64.4000	Rs. 1,28,80,000
Bank buys \$2,00,000 @ Rs. 63.6163	Rs. 1,27,23,260
Amount payable by customer	Rs. 1,56,740

(iii) Swap Loss

On 10th June the bank does a swap sale of \$ at market buying rate of Rs. 63.8300 and forward purchase for June at market selling rate of Rs. 63.9500.

Bank buys at	Rs. 63.9500
Bank sells at	Rs. 63.8000
Amount payable by customer	Rs. 0.1500

Swap Loss for \$ 2,00,000 in Rs. = Rs. 30,000

(iv) Interest on Outlay of Funds

On 10th April, the bank receives delivery under cover contract at Rs. 64.2800 and sell spot at Rs. 63.8000.

Bank buys at	Rs. 64.2800
Bank sells at	Rs. 63.8000
Amount payable by customer	Rs. 0.4800

Outlay for \$ 2,00,000 in Rs. 96,000

Interest on Rs. 96,000 @ 12% for 10 days Rs.320

(v) New Contract Rate

The contract will be extended at current rate

\$/ Rs. Market forward selling Rate for August	Rs.64.2500
Add: Exchange Margin @ 0.10%	Rs.0.0643
	Rs.64.3143

Rounded off to Rs. 64.3150

(vi) Total Cost

Cancellation Charges	Rs. 1,56,740.00
Swap Loss	Rs. 30,000.00
Interest	Rs. 320.00
	Rs. 1,87,060.00

Answer 3:

(A)

1. Calculation of initial outlay:-

	Rs. (million)
a. Face value	300
Add:-Call premium	<u>12</u>
Cost of calling old bonds	<u>312</u>
b. Gross proceed of new issue	300
Less: Issue costs	<u>6</u>
Net proceeds of new issue	<u>294</u>
c. Tax savings on call premium and unamortized cost 0.30 (12 + 9)	6.3

☐ Initial outlay = Rs. 312 million – Rs. 294 million – Rs. 6.3 million = Rs. 11.7 million

2. Calculation of net present value of refunding the bond:-

Saving in annual interest expenses	Rs. (million)
[300 x (0.12 – 0.10)]	6.00
Less:- Tax saving on interest and amortization	
0.30 x [6 + (9-6)/6]	<u>1.95</u>
Annual net cash saving	<u>4.05</u>
PVIFA (7%, 6 years)	4.766
☐Present value of net annual cash saving	Rs. 19.30 million
Less:- Initial outlay	<u>Rs. 11.70 million</u>
Net present value of refunding the bond	<u>Rs. 7.60 million</u>

Decision: The bonds should be refunded

(B)

Differences between a startup and entrepreneurship

Startups are different from entrepreneurship. The major differences between them have been discussed in the following paragraphs:

- (i) Start up is a part of entrepreneurship. Entrepreneurship is a broader concept and it includes a startup firm.
- (ii) The main aim of startup is to build a concern, conceptualize the idea which it has developed into a reality and build a product or service. On the other hand, the major objective of an already established entrepreneurship concern is to attain

opportunities with regard to the resources they currently control.

- (iii) A startup generally does not have a major financial motive whereas an established entrepreneurship concern mainly operates on financial motive.

Priorities and challenges which startups in India are facing

The priority is on bringing more and more smaller firms into existence. So, the focus is on need based, instead of opportunity based entrepreneurship. Moreover, the trend is to encourage self - employment rather than large, scalable concerns.

The main challenge with the startup firms is getting the right talent. And, paucity of skilled workforce can hinder the chances of a startup organization's growth and development. Further, startups had to comply with numerous regulations which escalates its cost. It leads to further delaying the chances of a breakeven or even earning some amount of profit.

(C)

Cost of capital by applying Free Cash Flow to Firm (FCFF) Model is as follows:-

$$\text{Value of Firm} = V_0 = \frac{\text{FCFF}_1}{K_c - g_n}$$

Where –

FCFF1 = Expected FCFF in the year 1

K_c = Cost of capital

g_n = Growth rate forever

Thus, Rs. 1800 lakhs = Rs.54 lakhs / (K_c-g)

Since g = 9%, then K_c = 12%

Now, let X be the weight of debt and given cost of equity = 20% and cost of debt = 10%, then 20%

$$(1 - X) + 10\% X = 12\%$$

Hence, X = 0.80, so book value weight for debt was 80%

☑ Correct weight should be 60 of equity and 40 of debt.

☑ Cost of capital = K_c = 20% (60/132) + 10% (72/132) = 14.5455% and correct firm's value = Rs.54 lakhs / (0.1454 - 0.09) = Rs.974.73 lakhs.

Answer 4:

(A)

(i) **Forward contract:** Dollar needed in 180 days = £3,00,000 x \$ 1.96 = \$5,88,000/-

(ii) **Money market hedge**

: Borrow \$, convert to £, invest £, repay \$ loan in 180 days

$$\text{Amount in } \text{£} \text{ to be invested} = 3,00,000 / (1 + 4.5\%)^{180/360} = \text{£ } 2,93,399$$

$$\text{Amount of } \$ \text{ needed to convert into } \text{£} = 2,93,399 \times 2 = \$ 5,86,798$$

$$\text{Interest and principal on } \$ \text{ loan after 180 days} = \$5,86,798 \times 1.0275 = \$ 6,02,935$$

(iii) Call option:

Expected Spot rate in 180 days	Prem./unit	Exercise Option	Total price per unit	Total price for £3,00,000xi	Prob. Pi	pixi
1.91	0.04	No	1.95	5,85,000	0.25	1,46,250
1.95	0.04	No	1.99	5,97,000	0.60	3,58,200
2.05	0.04	Yes	2.01*	6,03,000	0.15	90,450
						5,94,900

* (\$1.97 + \$0.04)

(iv) No hedge option:

Expected Future spot rate	Dollar needed Xi	Prob. Pi	Pi xi
1.91	5,73,000	0.25	1,43,250
1.95	5,85,000	0.60	3,51,000
2.05	6,15,000	0.15	92,250
			5,86,500

Recommendation: No hedging strategy i.e. keeping the position open appears to be most preferable because least number of \$ are needed under this option to arrange £3,00,000.

(B)

Although there are many constituents for IFC but some of the important constituent are as follows:

- (i) **Highly developed Infrastructure:** A leading edge infrastructure is prerequisite for creating a platform to offer internationally complete financial services.
- (ii) **Stable Political Environment:** Destabilized political environment brings country risk investment by foreign nationals. Hence, to accelerate foreign participation in growth of financial center, stable political environment is prerequisite.
- (iii) **Strategic Location:** The geographical location of the finance center should be strategic such as near to airport, seaport and should have friendly weather.
- (iv) **Quality Life:** The quality of life at the center should be good as center retains highly paid professional from own country as well from outside.
- (v) **Rationale Regulatory Framework:** Rationale legal regulatory framework is another prerequisite of international finance center as it should be fair and transparent.
- (vi) **Sustainable Economy:** The economy should be sustainable and should possess capacity to absorb all the shocks as it will boost investors' confidence.

(C)

Explanation of four features of VAR are as below:

- (i) **Components of Calculations:** VAR calculation is based on following three components:
- (a) Time Period
 - (b) Confidence Level – Generally 95% and 99%
 - (c) Loss in percentage or in amount
- (ii) **Statistical Method:** It is a type of statistical tool based on Standard Deviation.
- (iii) **Time Horizon:** VAR can be applied for different time horizons say one day, one week, one month and so on.
- (iv) **Probability:** Assuming the values are normally attributed, probability of maximum loss can be predicted.

Answer 5:

(A)

(i) Return of Mrs. Charu invested in Plan A (Dividend Reinvestment)

(Amount in Rs.)

Date	Investment	Dividend payout (%)	Dividend Re-invested (Closing Units X Face value of '10 X Dividend Payout %)	NAV	Units	Closing Unit Balance Σ Units
01.04.2009	1,00,000.00			10.00	10,000.00	10,000.00
28.07.2013		20	20,000.00	30.70	651.47	10,651.47
31.03.2014		70	74,560.29	58.42	1,276.28	11,927.75
31.10.2017		40	47,711.00	42.18	1,131.13	13,058.88
15.03.2018		25	32,647.20	46.45	702.85	13,761.73
24.03.2019		40	55,046.92	48.10	1,144.43	14,906.16

Redemption value $14,906.16 \times 53.75$	8,01,206.10
Less: Security Transaction Tax (STT) is 0.2%	<u>1,602.41</u>
Net amount received	7,99,603.69
Less: Short term capital gain tax @ 10% on 1,144.43 ($53.64^* - 48.10^{\approx}$) = 6,340	<u>634</u>
Net of tax	7,98,969.69
Less: Investment	<u>1,00,000.00</u>
	<u>6,98,969.69</u>

*(53.75 – STT @ 0.2%) = This value can also be taken as zero

$$\text{Annual average return (\%)} = \frac{698696.69}{100000} \times \frac{12}{124} \times 100 = 67.64\%$$

(ii) Return of Mr. Anand invested in Plan B – (Bonus)

(Amount in `)				
Date	Units	Bonus units	Total Balance	NAV per unit
01.04.2009	10,000		10,000	10
31.03.2014		12,500	22,500	31.05
31.03.2018		7,500	30,000	20.05
24.03.2019		7,500	37,500	19.95

Redemption value 37,500 × 22.98	8,61,750.00
Less: Security Transaction Tax (STT) is 0.2%	<u>1,723.50</u>
Net amount received	8,60,026.50
Less: Short term capital gain tax @ 10%	
7,500 × (22.93 [†] – 19.95) = 22,350	<u>2,235.00</u>
Net of tax	8,57,791.50
Less: Investment	<u>1,00,000.00</u>
Net gain	<u>7,57,791.50</u>
(22.98 – STT @ 0.2%)	

$$\text{Annual average return (\%)} = \frac{757791.50}{100000} \times \frac{12}{124} \times 100 = 73.33\%$$

(iii) Return of Mr. Bacchan invested in Plan C – (Growth)

Particulars	(Amount in Rs.)
Redemption value 10,000 × 82.07	8,20,700.00
Less: Security Transaction Tax (S.T.T) is .2%	<u>1,641.40</u>
Net amount received	8,19,058.60
Less: Short term capital gain tax @ 10%	<u>0.00</u>
Net of tax	8,19,058.60
Less: Investment	<u>1,00,000.00</u>
Net gain	<u>7,19,058.60</u>

$$\text{Annual average return (\%)} = \frac{719058}{100000} \times \frac{12}{124} \times 100 = 69.59\%$$

Note: Alternatively, figure of * and † can be taken as without net of Tax because, as per Proviso 5 of Section 48 of IT Act, no deduction of STT shall be allowed in computation of Capital Gain.

(B)

(i) **Portfolio Beta**

$$0.20 \times 0.40 + 0.50 \times 0.50 + 0.30 \times 1.10 = 0.66$$

(ii) **Residual Variance**

To determine Residual Variance first of all we shall compute the Systematic Risk as follows:

$$\beta_A^2 \times \sigma_M^2 = (0.40)^2(0.01) = 0.0016$$

$$\beta_B^2 \times \sigma_M^2 = (0.50)^2(0.01) = 0.0025$$

$$\beta_C^2 \times \sigma_M^2 = (1.10)^2(0.01) = 0.0121$$

Residual Variance

$$A \quad 0.015 - 0.0016 = 0.0134$$

$$B \quad 0.025 - 0.0025 = 0.0225$$

$$C \quad 0.100 - 0.0121 = 0.0879$$

(iii) **Portfolio variance using Sharpe Index Model**

$$\text{Systematic Variance of Portfolio} = (0.10)^2 \times (0.66)^2 = 0.004356$$

$$\text{Unsystematic Variance of Portfolio} = 0.0134 \times (0.20)^2 + 0.0225 \times (0.50)^2 + 0.0879 \times$$

$$(0.30)^2 = 0.014072$$

$$\text{Total Variance} = 0.004356 + 0.014072 = 0.018428$$

(iv) **Portfolio variance on the basis of Markowitz Theory**

$$= (w_A \times w_A \times \sigma_A^2) + (w_A \times w_B \times \text{Cov}_{AB}) + (w_A \times w_C \times \text{Cov}_{AC}) + (w_B \times w_A \times \text{Cov}_{AB}) + (w_B \times w_B \times \sigma_B^2) + (w_B \times w_C \times \text{Cov}_{BC}) + (w_C \times w_A \times \text{Cov}_{CA}) + (w_C \times w_B \times \text{Cov}_{CB}) + (w_C \times w_C \times \sigma_C^2)$$

$$= (0.20 \times 0.20 \times 0.015) + (0.20 \times 0.50 \times 0.030) + (0.20 \times 0.30 \times 0.020) + (0.20 \times 0.50$$

$$\times 0.030) + (0.50 \times 0.50 \times 0.025) + (0.50 \times 0.30 \times 0.040) + (0.30 \times 0.20 \times 0.020) + (0.30$$

$$\times 0.50 \times 0.040) + (0.30 \times 0.30 \times 0.10)$$

$$= 0.0006 + 0.0030 + 0.0012 + 0.0030 + 0.00625 + 0.0060 + 0.0012 + 0.0060 + 0.0090$$

$$= 0.0363$$

Answer 6:

(A)

Problems faced in growth of Securitization of instruments especially in Indian context is as follows:

- (i) **Stamp Duty:** Stamp Duty is one of the obstacle in India. Under Transfer of Property Act, 1882, a mortgage debt stamp duty which even goes upto 12% in some states of India and this impeded the growth of securitization in India. It should be noted that

since pass through certificate does not evidence any debt only able to receivable, they are exempted from stamp duty.

Moreover, in India, recognizing the special nature of securitized instruments in some states has reduced the stamp duty on them.

- (ii) **Taxation:** Taxation is another area of concern in India. In the absence of any specific provision relating to securitized instruments in Income Tax Act experts' opinion differ a lot. Some are of opinion that in SPV as a trustee is liable to be taxed in a representative capacity then other are of view that instead of SPV, investors will be taxed on their share of income. Clarity is also required on the issues of capital gain implications on passing payments to the investors.
- (iii) **Accounting:** Accounting and reporting of securitized assets in the books of originator is another area of concern. Although securitization is slated to an off-balance sheet instrument but in true sense receivables are removed from originator's balance sheet. Problem arises especially when assets are transferred without recourse.
- (iv) **Lack of standardization:** Every originator follows own format for documentation and administration have lack of standardization is another obstacle in growth of securitization.
- (v) **Inadequate Debt Market:** Lack of existence of a well-developed debt market in India is another obstacle that hinders the growth of secondary market of securitized or asset backed securities.
- (vi) **Ineffective Foreclosure laws:** For last many years there are efforts are going on for effective foreclosure but still foreclosure laws are not supportive to lending institutions and this makes securitized instruments especially mortgaged backed securities less attractive as lenders face difficulty in transfer of property in event of default by the borrower.

(B)

- (a) **Expertise of Company's Management:** The success of a new project is highly dependent on the quality of the VCU's management team. Venture Capitalist expect that the VCU / Promoter / Entrepreneur should have a skilled team of Managers. Managements are also required to show a high level of commitments to the project.
- (b) **Expertise in production:** The Venture Capitalist should ensure that the Entrepreneur and his team should have necessary technical ability to be able to develop and produce new product /service.
- (c) **Nature of new product / service:** The Venture Capitalist should consider whether the development and production of new product / service is technically feasible. They should employ experts in their respective fields to examine the idea proposed by the entrepreneur.
- (d) **Future Prospects:** Since the degree of risk involved in investing in the VCU is quite fairly high, the Venture Capitalist should seek to ensure that the prospects for future profits

compensate for the risk. Therefore, they should see a detailed business plan setting out the future business strategy.

- (e) Competition: The Venture Capitalist should seek assurance that there is actually a market for the new product. Further, the Venture Capitalist should review the Market Research work carried out by the Entrepreneur.
- (f) Risk borne by Entrepreneur: The Venture Capitalist is expected to see that the Entrepreneur bears a high degree of risk. This will assure them that the Entrepreneur has the sufficient level of the commitment to project as they themselves will have a lot of loss, should the project fail.
- (g) Board Membership: In case of Companies, to ensure proper protection of their investment, the Venture Capitalist should require a place on the Board of Directors. This will enable them to have their say on all significant matters affecting the business.
- (h) Time Period: Generally, a VC Investment time horizon ranges from 3 years to 10 years.
- (i) Lack of Liquidity for Equity: The Venture Capitalist should recognize that there would be less liquidity for the Equity allotted to him. The Liquidity Premium should be adjusted against the Price and required return.

(C)

Final settlement amount shall be computed by using formula:

$$\frac{= (N)(RR- FR)(dtm/DY)}{[1+ RR(dtm/DY)]}$$

Where,

N = the notional principal amount of the agreement;

RR = Reference Rate for the maturity specified by the contract prevailing on the contract settlement date;

FR = Agreed-upon Forward Rate; and

dtm = maturity of the forward rate, specified in days (FRA Days)

DY = Day count basis applicable to money market transactions which could be 360 or 365 days.

Accordingly,

If actual rate of interest after 6 months happens to be 9.60%

$$\frac{= (Rs.60crore)(0.096- 0.093)(3/12)}{[1 + 0.096(3/12)]}$$

$$= \frac{(\text{Rs.60crore})(0.00075)}{1.024}$$

$$1.024$$

$$= \text{Rs. 4,39,453}$$

Thus banker will pay Parker & Co. a sum of Rs. 4,39,453

If actual rate of interest after 6 months happens to be 8.80%

$$= \frac{(\text{Rs.60crore})(0.088 - 0.093)(3/12)}{[1 + 0.088(3/12)]}$$

$$[1 + 0.088(3/12)]$$

$$= \frac{(\text{Rs.60crore})(-0.00125)}{1.022}$$

$$1.022$$

$$= - \text{Rs. 7,33,855}$$

Thus Parker & Co. will pay banker a sum of Rs. 7,33,855

Note: It might be possible that students may solve the question on basis of days instead of months (as considered in above calculations). Further there may be also possibility that the FRA days and Day Count convention may be taken in various plausible combinations such as 90 days/360 days, 90 days/365 days, 91 days/360 days or 91 days/365 days.